

Meet 2015's

SUPERSTAR ENTREPRENEURS

**Inc.**

Here's How  
They Did It

**5000**  
THE 5000 FASTEST  
GROWING PRIVATE COMPANIES  
IN AMERICA

**Allegiancy**

**Rank #2486**

# Inc. 5000

The Class of 2015



Now in its ninth year, the Inc. 5000 is the most comprehensive portrait of America's fastest-growing private companies assembled anywhere. Each profile is reported by one of the dozens of writers assigned to the project. Many firms are innovators with little coverage elsewhere;

many others are using their cutting-edge savvy to grow their market share in traditional products and services, and are similarly underreported by the rest of the business media. The Inc. 5000 profiles are available on Inc.com.

# no. 2486

## RANK

### ALLEGIANCY

**Steve Sadler** Allegiancy *Three-year growth 151%*

2014 revenue **\$3.7 M** *Founded 2006*

Industry **Real Estate** *Employees 15*



Provides active asset management services for commercial real estate owners and investors.

**IN OUR OWN WORDS** For centuries, the real estate industry has been apprentice-based and static. It is resistant to change, run by people who have been content to operate on outdated technologies and practices. Quite simply, they lacked vision. At Allegiancy, we see something different. History is never made by those who favor the status quo. Those resistant to change are the keepers of the past, doomed at best to be footnotes in history. The radicals are the disruptors who chart a bold new future. At Allegiancy, we envision the dawning of a new era of active asset management for commercial real estate. The revolution is happening now.

Allegiancy is committed to radical specialization, emphasizing innovative technology and data analytics to establish a competitive advantage in the commercial real estate industry. Each of our properties is a stand-alone business, requiring leadership and insight. Accuracy, speed and analysis of reams of data and operational complexity are our competitive advantage. Our proprietary technology system enables us to compress timelines, while most of the industry deals with data that is 30 to 45 days old. Meanwhile, we have the information we need in less than 24 hours and can rapidly respond to correct inefficiencies, recognize opportunity and capture unrealized profits. For the industry, this is radical. This creates lasting value at the asset level and puts money back into the owner's pockets.



The U.S. has a \$15 trillion commercial real estate industry with \$1 billion in annual revenue. In harnessing a technological advantage and maximizing decades of our professional experience, our results for clients and investors are consistently excellent and industry-leading. We're defining technology-driven performance.

Allegiancy combines visionary leadership with experienced management and innovative performance. The result is 400 percent company growth in the past year that underscores Allegiancy's commitment to ensuring our assets under management are peak profit centers. Combining decades of experience with cutting-edge technology and analytics, Allegiancy is proactive, efficient and motivated on behalf of our most important asset, our clients, to safeguard their capital and protect their peace of mind. Our devotion to serving our clients means scrutiny of every detail to ensure our investors earn returns that outpace our competitors.

"Allegiancy's pioneering technology system entails capturing accurate data in real-time speed and sophisticated analysis to detect inefficiencies that can be rapidly corrected. This creates new profit centers and leads to lasting value at the asset level."



**ALLEGIANCY**

*Integrity is our best property.*

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